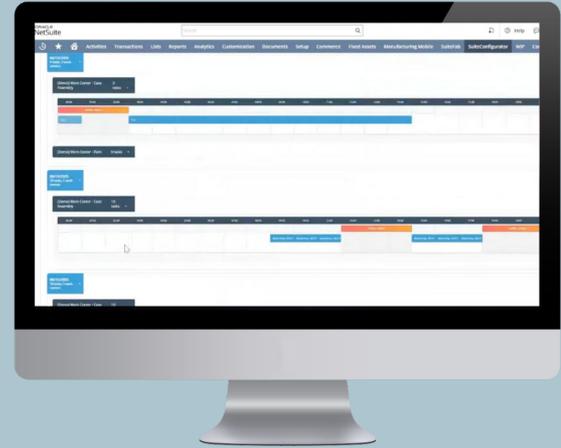




# SuiteDynamics Job Shop

*NetSuite support built for  
how you manufacture.*



# The Manufacturing Problem

## Common Pain Points:

- Forcing linear ERP into nonlinear production environments
- Lack of real-time shop floor visibility
- Manual workarounds and Excel dependency
- Custom workflows NetSuite can't handle out-of-the-box
- Can't afford full consulting firm for every change
- Systems haven't caught up with growth





# Job Shop Overview

A powerful, fully integrated solution built for custom manufacturers, combining quoting, configuration, production, and fabrication workflows inside NetSuite.



## Dynamic Configurator

Easily build and customize make-to-order products with a flexible, rules-based configuration engine.



## Finite Capacity Planner

The missing link between ERP data and real-world production constraints.



## Dynamic Fabrication

Purpose-built for metal fabrication: manage routing, welding, nesting, and cut-to-length processes.



## Dynamic Quality

Automate quality control standards with QC task generation, compliance workflows, and real-time dashboards.



## Dynamic Formula

Designed for batch production, formula-based manufacturing, and ingredient-level precision.



## Dynamic Configurator

Easily build and customize make-to-order products with a flexible, rules-based configuration engine.

# Dynamic Configurator

**Easily build and customize make-to-order products with a flexible, rules-based configuration engine**

### Key Features:

- Single UI for all item data entry
- BOM, Routing, and Revision Construction through one interface
- Line-level components and manufacturing routing steps
- Real-time cost breakdown as components are entered
- Byproducts and quality control requirements integration
- Outputs BOM revision and routing for manufacturing process

**Value:** Streamlines made-to-order item entry by eliminating multiple NetSuite forms and creating unified workflow

# Configurator Advanced: Dynamic CPQ



Quickly configure, price, and quote complex custom jobs,  
all within NetSuite

## Key Features:

- Job Configuration Records (Primary vs job costing detail)
- Item and Process Steps management
- Existing vs Custom Item handling
- Serialized/MFG/Lot numbered tracking
- Dynamic pricing and margin updates
- Estimate generation with linked SO/WO/Project workflow

**Value:** Eliminates quote-to-cash gaps and ensures accurate pricing for custom manufacturing jobs



## Dynamic CPQ

Quickly configure, price, and quote  
complex custom jobs, all within  
NetSuite.



## Finite Capacity Planner

The missing link between ERP  
data and real-world  
production constraints.

# Finite Capacity Planner



**Easily build and customize make-to-order products with a flexible, rules-based configuration engine**

### Key Features:

- Visual capacity summary dashboard with color-coded utilization by work center with drag--and-drop scheduling across days and work centers
- Machine configuration optimization that minimizes setup and changeover time
- “What-if” scenario planning

**Value:** Resource-based scheduling, reduced downtime and configuration changeovers, and decision confidence from “what-if” scenarios.



## Dynamic Formula

Designed for batch production,  
formula-based manufacturing,  
and ingredient-level precision.

# Dynamic Formula

**Designed for batch production, formula-based manufacturing, and ingredient-level precision**

### **Key Features:**

- Formula Profile Records with revisions and components
- Fill Weight/Claim quantity/Allergen tracking
- Formula Builder interface
- Formula Approval workflows
- Quote creation with linked manufacturing
- Batch production optimization

**Value:** Perfect for food & beverage, chemical, pharmaceutical, and other formula-based manufacturers

# Dynamic Fabrication

**Purpose-built for metal fabrication: manage routing, welding, nesting, and cut-to-length processes**

## **Key Features:**

- Dimensional material tracking
- Dimensional manufacturing operations (cutting/slitting)
- Multiple output management
- Lot dimensions tracking
- Material allocation by dimension
- Base material processing (e.g., fiber roll cutting)

**Value:** Handles complex dimensional requirements that standard NetSuite manufacturing cannot support



## **Dynamic Fabrication**

**Purpose-built for metal fabrication: manage routing, welding, nesting, and cut-to-length processes.**



## Dynamic Quality

Automate quality control standards with QC task generation, compliance workflows, and real-time dashboards.

# Dynamic Quality



**Define and evaluate quality testing standards**

### Key Features:

- Standards definition per item, BOM, lot, or transaction
- QC task generation for results capture
- Workflow automation based on results
- Material transaction controls
- Dashboard population and reporting
- Automated communications to relevant parties

**Value:** Real-time quality control task tracking with assignee management and due date monitoring

# Roadmap

## Dynamic Job Shop

### Now

- Configurator - Markup percentages
- Planner - Machine Setup planning

### Next

- Global settings
- Expand end-user training documentation

### Later

- Leverage underlying AI framework to enhance product features

IHARA SCIENCE

# Dynamic Job Shop Manufacturing Case Study

A powerful, fully integrated solution built for custom manufacturers.

## Failed Acumatica Implementation

**\$600K** WASTED

Unable to fulfill orders  
Unable to ship orders  
Large cost overruns  
Constant custom development

## From Acumatica to NetSuite

**4** MONTHS TO  
COMPLETE NETSUITE  
IMPLEMENTATION

Seamless transition, including  
system design, configuration,  
and data migration.

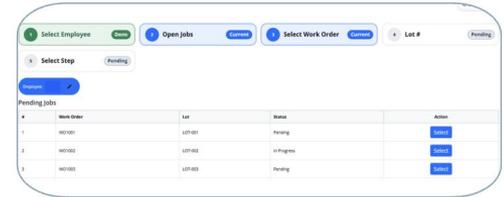
Supported the Ihara team with  
user training, go-live, and  
post-go-live assistance.

## Outcomes with Dynamic Job Shop

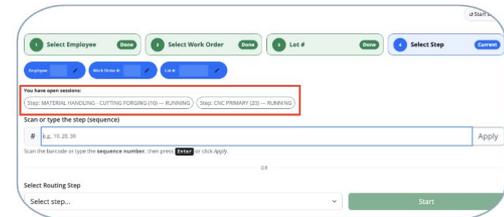
Full shipping & fulfillment  
operations

End-to-end visibility across  
production to order-to-cash

Custom work order  
completion with barcode  
scanning for shop floor of 30+  
staff (see image)



#	Work Order	Lot	Status	Action
1	1001001	107-001	Pending	Select
2	1001002	107-002	In Progress	Select
3	1001003	107-003	Pending	Select



You have open assistance  
Step: MATERIAL HANDLING - SHIPPING (100 - RUNNING) Step: DISPATCH (200 - RUNNING)

Scan or type the step (sequence)  
# 1001001

Scan the barcode or type the sequence number. Then press [Enter] or click Apply.

Select Routing Step  
Select step... Start

*SuiteDynamics & NetSuite have been a "godsend."  
"The system is everything we hoped for, thank you to all of you for your hard work."*

# Case Study

## Vortex Solutions

### CHALLENGE

Needed enhanced manufacturing workflows beyond standard NetSuite capabilities

### SOLUTION

Implemented:



Dynamic Configurator



Dynamic Fabrication

### RESULTS

- Streamlined BOM and routing creation
- Improved dimensional manufacturing tracking
- Enhanced multiple-output manufacturing processes

# Job Shop Module Pricing

## Module Implementation

STARTING AT  
**\$10K**  
ONE TIME

No support fees  
No user-based pricing  
Priced on estimated hours

## Bundled Module Discounts

2-3 MODULES  
**15%** SAVINGS

4-6 MODULES  
**20%** SAVINGS

Module	Tier	Annual Price
Configurator	Standard	\$12,000
Configurator	Advanced	\$21,000
Finite Capacity Planner	Standard	\$12,000
Finite Capacity Planner	Advanced	\$21,000
CPQ	Standard	\$21,600
Formula	Standard	\$24,000
Fabrication	Standard	\$16,800
Fabrication	Advanced	\$24,000
Quality	Basic	\$9,000
Quality	Standard	\$15,000
Quality	Advanced	\$22,800

# Questions & Discussion

Let's Talk About Your Manufacturing Challenges

What resonates most with your current situation?

- Configuration complexity?
- Production visibility gaps?
- Custom workflow needs?
- Quality control requirements?

Ready to see how SuiteDynamics' Job Shop can transform your manufacturing operations?





SuiteDynamics

# Thank You

Matt Harpold



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